

# Program Partnership Benefits



At Accretive, building best-in-class programs is a priority and we are strategically investing in their growth.

Accretive is part of AssuredPartners which was founded in 2011 to focus on middle market clients. Accretive was launched in 2022 to empower a growing group of innovative specialty companies to expand their reach and deepen profitable relationships with clients and select market partners.



## The collective strength of



**5th**

Largest P&C Broker in the U.S.

**35**

States, 250 Cities, 4 Countries

**250**

Physical Office Locations

**11th**

Largest Broker in the U.S.

**250+**

Products & Services

**9,200**

Team Members

**900K**

Happy Clients & Counting

**\$2.25B**

Annualized Revenue

## Who We Serve

Accretive serves thousands of independent retail agents and wholesale brokers nationally, including those of AssuredPartners.



We are committed to long-lasting and profitable relationships with our valued carrier partners.

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# The Accretive Programs Opportunity

Accretive is focused on delivering exceptional products and programs to the retail agent and wholesale brokerage marketplace. We have numerous successful programs built on underwriting integrity, service excellence and a deep knowledge of the specialty industries we serve. Many on our executive leadership team have experience on the carrier side and know what it takes to build a profitable program. All of our program leaders are tenured industry professionals with track records of leading highly regarded programs.

## ACCRETIVE BY THE NUMBERS



**1**  
Shared Growth Goal

**9**  
Acquisitions in 2023

**18**  
Employee Benefits Programs

**20**  
P&C Programs

**39**  
Total Brands

## HOW WE GROW TOGETHER



### EXISTING PROGRAM EXPANSION

Geographic, product enhancements, team expansion to support a current program.



### COMPLEMENTARY PROGRAM

Investment in programs that align to an existing team, industry or distribution channel.



### NEW PROGRAMS

Aggregate classes and lines of business to create new programs using proven success models.



## How We Deliver

Our operations infrastructure is built to efficiently scale. With significant investments in talent and resources to date—and many more planned—we are committed to propel our programs forward by way of:

- Underwriting Excellence
- Marketing Leadership
- Sales & Distribution Optimization
- Technology Innovations
- Ongoing Compliance & Audit Readiness
- Loss Control Initiatives
- Talent Recruitment & Professional Development
- Thought Leadership & Community Engagement